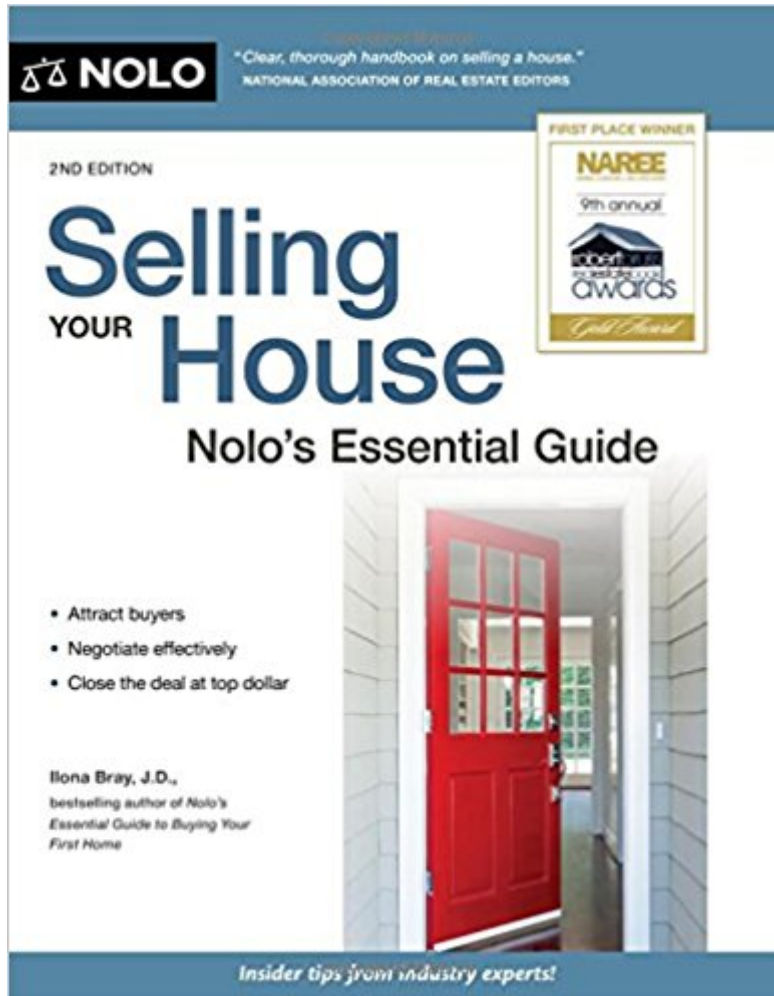


The book was found

Selling Your House: Nolo's Essential Guide



Synopsis

Whether your local real estate market is super-heated or still making a comeback, there are steps you can take to reach the right buyers, pick the best offer, and ultimately get top dollar for your home. *Selling Your House: Nolo's Essential Guide* will take you through the process from start to finish. And, you'll learn how to do it all in the shortest possible time. Real estate expert and best-selling author Ilona Bray will give you the inside scoop on: getting to know your local market setting a price that will attract buyers finding the right real estate agent for you determining which repairs and upgrades pay off making legally required disclosures to buyers selling the house without an agent (FSBO) evaluating offers negotiating over repairs and contingencies, and closing successfully. *Selling Your House: Nolo's Essential Guide* provides tips from industry pros—including real estate agents, attorneys, home stagers, and more—as well as stories from home sellers describing strategies that worked for them and mistakes to avoid.

Book Information

Series: Selling Your House

Paperback: 272 pages

Publisher: NOLO; 2 edition (January 30, 2017)

Language: English

ISBN-10: 1413323510

ISBN-13: 978-1413323511

Product Dimensions: 7 x 0.8 x 9 inches

Shipping Weight: 15.2 ounces (View shipping rates and policies)

Average Customer Review: 5.0 out of 5 stars 4 customer reviews

Best Sellers Rank: #172,524 in Books (See Top 100 in Books) #46 in Books > Business & Money > Real Estate > Law #88 in Books > Law > Legal Self-Help #172 in Books > Business & Money > Real Estate > Buying & Selling Homes

Customer Reviews

"Author Ilona Bray won the first place Gold Award in the Robert Bruss competition for her book: *Selling Your House: Nolo's Essential Guide*, published by Nolo. The awards recognize excellence in books published in 2015 covering the broad field of real estate. NAREE's (National Association of Real Estate Editors) judges commented that Bray's book is a clear, thorough handbook on selling a house and judges noted the helpful tips served as good preparation for those who may not have been in the market for a while." "With the help of real estate agents and

home sellers who contributed stories and tips, Bray presents the big picture: key steps for selling your home. She recommends reviewing these steps before diving into the process of learning what to expect and seeing how the different pieces fit together. The book covers getting your property ready for sale, selecting a real estate agent, lawyer, and accountant, learning about disclosure laws, marketing tools, and your house sale contract, among other things." Eithne O'Leyne, Editor, ProtoView"Another helpful offering from a company goes out of its way to provide timely material.â • Tom Kelly, nationally syndicated columnist and author."Nolo's "Selling Your House" is a good way to dip your feet in the housing market without getting wet.Midwest Book Review, Peggy Tibbetts, Reviewer (Eithne O'Leyne)

Nolo's trademark styleâ •clear and concise language, helpful examples, and in-depth practical and legal guidanceâ •are all found in this book to help owners navigate their home sale. Readers will learn what to do even before hiring a real estate agent, then how to be a savvy team player when it comes to market research, pricing, making required disclosures, negotiating, and closing the sale. The tips in this book will help avoid last-minute frustration and drama, and lead to a sale that won't have the buyer's lawyer calling within a few years.

Good down to earth that covers all the essentials of selling your house.

Good book. Lots of useful information. Not surprising for a book from Nolo.

Great book, lots of info, shared it with friends.

I worked in law for many years and some of the information I already knew, but there were many points I had not really thought through from a seller's perspective. I've relied on other Nolo books before and this one meets the expectations I have for as much solid legal advice as I can get without paying a lawyer's fees.

[Download to continue reading...](#)

Nolo's Essential Guide to Buying Your First Home (Nolo's Essential Guide to Buying Your First House) Nolo's Essential Guide to Child Custody and Support (Nolo's Essential Guide to Child Custody & Support) Selling Your House: Nolo's Essential Guide House Plants: A Guide to Keeping Plants in Your Home (House Plants Care, House Plants for Dummies, House Plants for Beginners, Keeping Plants in Your Home, DIY House Plants Book 1) Tiny Houses: Minimalist's Tiny

House Living (Floor Plans Included) (tiny house construction,tiny homes,tiny house design,small houses,small homes,tiny house building,tiny house lifestyle,micro homes) Nolo's Essential Guide to Divorce Nolo's Deposition Handbook: The Essential Guide for Anyone Facing or Conducting a Deposition Essential Oils: 50 Essential Oil Dog & Cat Recipes From My Essential Oil Private Collection: Proven Essential Oil Recipes That Work! (Essential Oil Pet Private Collection Book 1) Essential Oils: Essential Oil Recipe Book - 30 Proven Essential Oil Recipes ::: My Essential Oil Private Collection Vol. 1 (Private Collection Essential Oils) Nolo's Guide to Social Security Disability: Getting & Keeping Your Benefits Nolo's Guide to Single-Member LLCs: How to Form & Run Your Single-Member Limited Liability Company Nolo's Guide to Social Security Disability: Getting & Keeping Your Benefits (including CD) Nolo's Encyclopedia of Everyday Law: Answers to Your Most Frequently Asked Legal Questions Mad at Your Lawyer? (Nolo Press Self-Help Law) Nolo's Guide to California Law Selling Secrets: How to Make an Extra \$1K - \$10K a Month Selling Your Own Products on How to Survive and Prosper as an Artist: Selling Yourself Without Selling Your Soul FBA: Complete Guide: Make Money Online With FBA: The Fulfillment by Bible: Best Selling Secrets Revealed: The FBA Selling Guide Ecommerce: FBA - Step by Step Guide on How to Make Money Selling on | Shopify: Step by Step Guide on How to Make Money Selling on Shopify Nolo's Deposition Handbook

[Contact Us](#)

[DMCA](#)

[Privacy](#)

[FAQ & Help](#)